#### RICHMOND FOLK FESTIVAL

220,000 people

attended the free festival over the course of three days in 2019

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\$37,000,000

the total economic impact generated by the festival annually



\$150,661

was raised through individual donations in 2019, offering a text-to-donate option for the first time in festival history



1,200

people volunteered for the 2019 festival and 53% had volunteered with the festival before



40+

different genres are represented at the Folk Festival each year



3,340

students throughout 10 different schools enjoyed performances through our outreach program

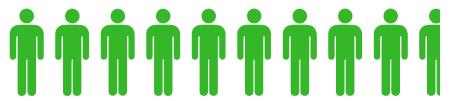


Source: Venture Richmond Events LLC

# 2ND STREET FESTIVAL

27,000 people

attended the **free** two-day weekend festival for the 30th anniversary



\$2,500,000

the economic impact generated by the festival annually



**22** community partners participated in 2018



**33** performing artists throughout the weekend



**15** small business owners participated in 2018



**10** food vendors are at the festival



new businesses opened on 2nd Street in 2018



Source: Venture Richmond Events LLC

#### FRIDAY CHEERS

Concert series featuring 8 shows at \$5 or \$10

Friday Cheers Attendance

24,654

19,824

13,898

2016



604760 \* JNO \* \* 604760

19,100



2019

3,100

average attendance per event



2

rain dates in 2019



\$13,377

admission tax revenue generated in 2019



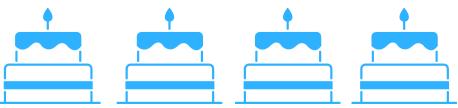
1,000

artists and bands since 1984



**35th** 

anniversary of Friday Cheers was celebrated in 2019



Source: Venture Richmond Events LLC, 2019

## DOMINION ENERGY RIVERROCK

## 100,000 people

attended this **free** festival over the course of three days



### 5,500 registrations

to participate in official competitions and demos during the festival



#### 700 volunteers

participated in the festival



## 15 extreme sports

and competitions represented throughout the weekend



**118** dogs

participated in the 2019 Ultimate Air Dogs competition



#### RIVERFRONT CANAL CRUISES



people took a canal cruise in 2019

167 days



of operation in 2019

1,000+





provided in 2019

18
jobs



created by the Riverfront Canal Cruises

30 people



The average number of people on each trip 221 charters



The number of private charters in 2019



1,032

The average weekly ridership coming downtown during the canal cruise season

Source: Riverfront Canal Cruises LLC

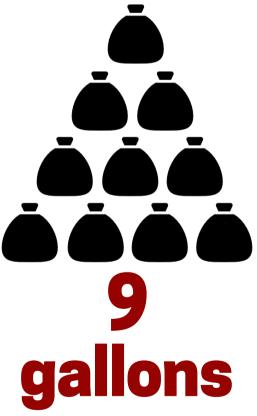
#### CLEAN & SAFE



of trash are picked up each year



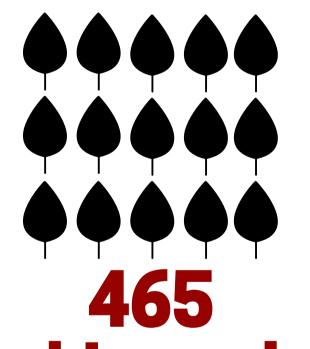
of tree well weeding, sidewalk & steam cleaning each year



of trash are collected each hour by our staff



maintained, cleaned & weeded each year



cubic yards
of leaves are collected

each year

16 jobs



are created by the Clean & Safe Program

Source: Venture Richmond

#### DOWNTOWN

#### RIVERFRONT & CANAL WALK



3,000

hours spent maintaining the riverfront each year.



20

acres of riverfront property managed by Venture Richmond



20

years of the Riverfront Canal Walk and canal cruise services provided downtown



25

miles of urban and historic trails connecting to the downtown riverfront



468,000

cyclists and pedestrians cross the T. Tyler Potterfield Memorial Bridge each year.



198,000

average number of pedestrians & cyclists who pass the Floodwall each year.

#### DOWNTOWN

MULTI-FAMILY, RETAIL & OFFICE



1,400

occupied households have been added, a 13% increase, since 2016 Q2.



419,000

square feet have been added to downtown's inventory since 2016 Q2.



2.5

million square feet are under construction, a 702% increase, since 2016 Q2.



465

new office & retail lease deals have been made since 2016 Q1.



251,000

square footage of net deliveries were made in 2018 Q4, a 163% increase, since 2015 Q4.



5.4%

vacancy rate throughout downtown, a 34% decrease, since 2016 Q2.



4.5

average number of months retail space remains vacant, a 82% decrease since 2016 Q2.

Source: CoStar 2019 Data

#### DOWNTOWN

#### BEAUTIFICATION & GREENING



5 gateway medians









hanging baskets on Broad Street & in Shockoe